

Message Text

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62

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

----- 020862

R 132200Z FEB 74

FM AMCONSUL AUCKLAND

TO USDOC WASHDC

INFO SECSTATE WASHDC 372

AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0015

USDOC

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 612/02P0010

2. 020474

3. CLARENCE J MCINTOSH

4. 612 NEW ZEALAND

5. IDR

6A REPLY

6B M BRUCE STEWART, MANAGER

6C TRADE TOOLS LTD.

P.O. BOX 3588

101 FEDERAL STREET

AUCKLAND 1. NEW ZELAND

7. CABLE TRADETOOLS; TEL 379-176

NO TELEX

8 --

9. 102-12

10. DESCRIPTION:

35451XX. SMALL CUTTING TOOLS MACHINE TOOLS

AND METALWORKING MACHINERY. ESTIMATED VALUE

US\$80,000 - 100,000.

THESE PRODUCTS REQUIRED FOR WHOLESALE STOCK AND RESALE.

FIRM IS A DISTRIBUTOR AND DOES NOT PURSUE AGENCY

REPRESENTATION EITHER FOR FOREIGN OR LOCAL MANUFACTURERS.

COMPANY HAS CONCENTRATED ON THE LIMITED AND VERY SPECILISED

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FIELD OF ENGINEERS CUTTING TOOLS OF ALL KINDS AND IS

WELL ESTABLISHED AND KNOWN IN THIS FIELD TO NEW ZEALAND
INDUSTRY. SALES ARE IN EXCESS OF US\$600,000 PER ANNUM.
SALES ARE THROUGHOUT NEW ZEALAND AND FIRM IS CAPABLE
AND RELIABLY OPERATED. FIRM STARTED BUSINESS IN 1955
AND EMPLOYS 16.

MANAGER, M BRUCE STEWART, IS VISITING US IN JUNE
1974 AND PLANS TO CALL ON RESPONDING SUPPLIERS.
MCINTOSH

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NNN

Message Attributes

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Decaption Note:
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Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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